

# Monthly Report

February 1, 2022 - February 28, 2022







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## **Medical Marijuana Facility Licensing**

## 1. Product Sales

Sales by Product Type					
February 1 – February 28					
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales		
Flower	5,265.73	0	\$12,147,578.08		
Shake/Trim	557.15	0	\$1,168,812.95		
Concentrate	283.6	0	\$2,327,676.90		
Inhalable Compound Concentrate	11.5	0	\$102,828.57		
Vape Cartridge	683	0	\$6,766,421.06		
Kief	2.33	0	\$10,667.85		
Infused-Edible	30,590.99	0	\$3,088,366.81		
Infused Non-Edible Solid	285.28	0	\$110,753.16		
Infused Liquid	0	11,855.96	\$240,684.69		
Infused Non-Edible Liquid	0	491.04	\$7,800.10		
February Total	37,679.58	12,347.00	\$25,971,590.17		

Additional Sales Information		
February 1 - February 28		
Category	Amount	
Sales To Date (as of Feb. 28)	\$1,323,146,378.48	
Sales Deliveries	\$1,367,104.09	
Average Retail Flower Price (oz.)	\$144.18	

#### 2. Plants

Plants				
Active Plants				
As of February 28, 2022				
Plant State	Number			
Immature	71,537			
Vegetative	84,180			
Flowering	151,045			

Destroyed & Harvested Plants			
February 1 - February 28			
Plant State Number			
Immature - Destroyed	20,418		
Vegetative - Destroyed	16,137		
Flowering - Destroyed	2,652		
Plants Harvested	50,826		

#### 3. Packages and Inventory

Packages			
As of February 28, 2022			
Package State	Number		
Active	476,545		
On Hold	5,108		
In Transit	4,919		
February 1 - February 28			
Package State	Number		
Finished	5,344		

Inventory			
As of February 28, 2022			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	21,681.71		
Flower at Provisioning Centers	26,533.01		
Flower at Processors	48,595.01		
Fresh Frozen Flower at Processors	75,912.53		
Concentrates at Processors	17,922.50		
Infused Solids at Processors	120,448.28		
Infused Liquids at Processors (Fl. Oz.)	70,578.40		

#### 4. Transfers

Products Shipped				
February 1 - February 28				
License Type Pounds Shipped Fluid Ounces Shippe				
Grower Class A	3,276.20	0		
Grower Class B	1,328.76	0		
Grower Class C	72,233.85	0		
Processor	41,446.61	12,888.37		
Provisioning Center	1,881.72	620.40		
Safety Compliance Facility	3.75	1.08		
Secure Transporter	55,538.37	12,471.86		

Transfers		
February 1 - February 28		
Transfer Type	Number	
Completed	6,311	
Voided	111	

## 5. <u>Initial Applications</u>

Initial Applications					
February 1 - February 28					
License Type Received Approved Denied					
Prequalification	18*	26	0		
Grower Class A	5	2	0		
Grower Class B	1	1	0		
Grower Class C	8	6	1		
Processor	6	1	0		
Provisioning Center	6	5	2		
Safety Compliance Facility	0	0	0		
Secure Transporter	1	1	0		
Total	45	42	3		

#### 6. Renewal Applications

Renewal Applications					
February 1 - February 28					
License Type Received Approved Denied					
Grower Class A	2	3	0		
Grower Class B	3	0	0		
Grower Class C	23	16	0		
Processor	7	7	0		
Provisioning Center	22	25	1		
Safety Compliance Facility	0	0	0		
Secure Transporter	4	1	0		
Total	61	52	1		

#### 7. Active Licenses

	Active Licenses								
Grower A Grower B Grower C Processor Provisioning Safety Secure Compliance Transporter Total									
87	15	536	122	450	21	24	1,256		

## 8. Application Processing Time

Application Processing Time (Calendar Days)						
February 1 - February 28						
License Type Initial Renewal Applications						
Prequalification	127.73	-				
Grower Class A	378.00	20.67				
Grower Class B	85.00	-				
Grower Class C	47.67	17.06				
Processor	64.00	24.43				
Provisioning Center	119.60	20.60				
Safety Compliance Facility	-	0.00				
Secure Transporter	14.00	10.00				
February Step 2 Average 112.69 19.83						
February Total Average	122.00	-				

#### 9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA						
February 1 - February 28						
License Type Warning Formal Complaint Final Order						
Grower Class A	0	5	0			
Grower Class B	0	0	0			
Grower Class C	2	24	14			
Processor	0	3	2			
Provisioning Center	2	34	22			
Safety Compliance Facility	0	4	0			
Secure Transporter	0	3	0			

## 10. Complaints and Investigations

Complaints and Investigations					
February 1 - February 28					
Enforcement & Legal Data Amount					
Number of Complaints Received	167				
Number of Investigations Opened	167				
Number of Investigations Closed	155				
Average Time to Complete an Investigation (Calendar Days)	26				
Number of Enforcement Actions Taken* 72					
* Includes both MMFL and AU data					

#### 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

#### 12. Revenue and Expenses

Application Fees		
	February 1 - February 28	
	Amount	
February	\$42,835.33	

	Regulatory Assessment Fees							
	February 1 - February 28							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
February	\$12,000	\$8,000	\$52,932	\$12,033	\$21,329	\$0	\$0	\$106,294

	Renewal								
	February 1 - February 28								
	Grower Grower Class B Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter							Total	
February	\$5,333	\$24,000	\$248,000	\$52,000	\$116,500	\$0	\$0	\$445,833	

	Total Licensing Revenue Collected	
February 1 - February 28		
	Amount	
February	\$594,962	

	Expenses	
	February 1 - February 28	
	Amount	
State Employee Wages	\$261,767.89	
State Employee Benefits	\$180,809.01	
Materials and Equipment	\$188,108.89	
February Total	\$630,685.79	

## 13. Municipalities Opted In to the MMFLA

Municipalities		
As of February 28, 2022		
Opted In		
161		

## 14. Provisioning Centers Approved for Home Delivery

Home Deliveries		
As of February 28, 2022		
Provisioning Centers		
291		

## **Adult-Use Establishment Licensing**

#### 1. Product Sales

Sales by Product Type						
February 1 - February 28						
Product Type Pounds Sold Fluid Ounces Sold Total Sales						
Flower	25,043.15		\$64,151,125.93			
Shake/Trim	4,540.50		\$9,701,390.13			
Concentrate	1312.14		\$9,119,096.11			
Inhalable Compound Concentrate	460.83		\$1,489,842.46			
Vape Cartridge	2,275.99		\$27,656,297.14			
Kief	2.14		\$16,917.51			
Infused-Edible	133,639.23		\$15,672,966.53			
Infused Non-Edible Solid	2,634.51		\$392,642.24			
Infused Liquid		95,506.26	\$632,289.47			
Infused Non-Edible Liquid		1,982.63	\$36,563.32			
February Total	169,908.49	97,521.39	\$128,869,130.84			

Additional Sales Information			
February 1 - February 28			
Category Amount			
Sales To Date (Feb. 28) \$2,107,637,808.20			
Sales Deliveries \$5,111,796.36			
Average Retail Flower Price (oz.) \$160.10			

## 2. Plants

Plants			
Active Plants			
As of February 28, 2022			
Plant State Number			
Immature 201,329			
Vegetative 211,750			
Flowering 324,992			

Destroyed & Harvested Plants					
February 1 - February 28					
Plant State Number					
Immature - Destroyed 72,580					
Vegetative - Destroyed 25,579					
Flowering - Destroyed 3,954					
Plants Harvested 152,453					

## 3. Packages and Inventory

Packages				
As of February 28, 2022				
Package State Number				
Active	929,112			
On Hold 6,680				
In Transit 18,855				
February 1 - February 28				
Package State	Number			
Finished	29,686			

Inventory			
As of February 28, 2022			
Category Amount (lbs.			
Flower at Growers (Test Passed)	61,147.82		
Flower at Retailers	44,234.23		
Flower at Processors	81,702.51		
Fresh Frozen Flower at Processors	133,892.73		
Concentrates at Processors	22,282.17		
Infused Solids at Processors	406,004.45		
Infused Liquids at Processors (Fl. Oz.)	731,286.81		

## 4. <u>Transfers</u>

Shipped Products			
February 1 - February 28			
License Type Shipped Pounds Fluid Ounces Shipp			
Class A Marijuana Grower	841.60	0	
Class B Marijuana Grower	2,816.13	0	
Class C Marijuana Grower	139,675.73	7.44	
Excess Grower	10,648.15	0	
Microbusiness	1.39	0	
Processor	193,894.99	238,971.77	
Retailer	6,348.53	3,513.64	
Safety Compliance Facility	1.89	0	
Secure Transporter	276,971.16	204,327.84	

Transfers			
February 1 - February 28			
Transfer Type Number			
Completed 17,512			
Voided 279			

#### 5. <u>Initial Applications</u>

	Initial Applications		
	February 1 - February 28		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	80	107	0
Class A Marijuana Grower	1	0	0
Class B Marijuana Grower	7	3	0
Class C Marijuana Grower	22	12	0
Excess Grower	0	4	0
Processor	12	1	0
Retailer	15	17	0
Microbusiness	0	0	0
Secure Transporter	0	0	0
Safety Compliance Facility	0	0	0
Designated Consumption Facility	1	0	0
Marihuana Event Organizer	6	3	0
Temporary Marijuana Event	0	1	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	2	2	0
Social Equity Retailer	2	1	0
Social Equity Microbusiness	1	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	1	1	0
Social Equity Marijuana Temporary Event	0	0	0
February Total	150	152	0

## 6. Renewal Applications

	Renewal Applications		
	February 1 - February 28		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	5	6	0
Class C Marijuana Grower	21	31	0
Excess Grower	0	9	0
Processor	9	14	0
Retailer	28	42	0
Microbusiness	0	1	0
Safety Compliance Facility	3	0	0
Secure Transporter	1	0	0
Designated Consumption Establishment	0	0	0
Marihuana Event Organizer	0	1	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	1	0
Social Equity Class C Marijuana Grower	3	8	0
Social Equity Excess Grower	0	1	0
Social Equity Processor	1	1	0
Social Equity Retailer	2	5	0
Social Equity Microbusiness	0	0	0
Social Equity Safety Compliance Facility	0	2	0
Social Equity Secure Transporter	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
February Total	73	122	0

#### 7. Active Licenses

	Active Licenses
	As of February 28, 2022
Class A Marijuana Grower	6
Class B Marijuana Grower	63
Class C Marijuana Grower	470
Excess Grower	77
Processor	117
Retailer	460
Microbusiness	8
Safety Compliance Facility	23
Secure Transporter	17
Designated Consumption Establishment	0
Marijuana Event Organizer	29
Temporary Marijuana Event	1
February Total	1,271

## 8. Application Processing Time

Application Processing Days (Calendar Days)			
February 1 - February 28			
License Type	License Type Initial Applications		
Prequalification	75.34	-	
Class A Marijuana Grower	-	-	
Class B Marijuana Grower	49.00	18.67	
Class C Marijuana Grower	44.33	27.90	
Excess Grower	24.50	78.67	
Processor	56.00	16.93	
Retailer	42.53	27.02	
Microbusiness	-	64.00	
Safety Compliance Facility	-	-	
Secure Transporter	-	-	
Designated Consumption Establishment	-	-	
Marijuana Event Organizer	9.00	51.00	
Temporary Marijuana Event	70.00	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	-	68.00	
Social Equity Class C Marijuana Grower	-	38.13	
Social Equity Excess Grower	-	48.00	
Social Equity Processor	39.50	22.00	
Social Equity Retailer	28.00	35.60	
Social Equity Microbusiness	-	-	
Social Equity Safety Compliance Facility	-	16.00	
Social Equity Secure Transporter	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	13.00	-	
Social Equity Temporary Marijuana Event	-	-	
February Step 2 Average	39.40	30.07	
February Total Average	41.02	-	

#### 9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
February 1 - February 28					
License Type Warning Formal Complaint Final C					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	0	1	0		
Class C Marijuana Grower	0	11	5		
Excess Grower	0	1	1		
Processor	0	3	1		
Retailer	2	18	8		
Microbusiness	0	0	0		
Safety Compliance Facility	0	0	0		
Secure Transporter	0	0	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Temporary Marijuana Event	0	0	0		

#### 10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
February 1 - February 28		
Initial Renewal		
0%	0%	

#### 11. Complaints and Investigations

Complaints and Investigations	
February 1 - February 28	
Enforcement & Legal Data	Amount
Number of Complaints Received	224
Number of Investigations Opened	224
Number of Investigations Closed	174
Average Time to Complete an Investigation* (Calendar Days)	23
Number of Enforcement Actions Taken*	72
* Includes both MMFL and AU data	

#### 12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

#### 13. Revenue and Expenses

	Application Fees			
	February 1 - February 28			
	Prequalification Social Equity Prequalification Total			
February	\$363,480	\$19,800	\$383,280	

	Regulatory Assessment Fees							
		February 1 - February 28						
	Class A Marijuana Grower	Marijuana Marijuana Consumption Event Excess Microbusiness Processor						
February	\$0	\$8,000	\$351,563	\$0	\$2,159	\$288,876	\$0	\$98,849
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
February	\$250,273	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
February	\$750	\$0	\$0	\$42,038	\$8,664	\$0	\$0	\$1,625
	Total Regulatory Assessment Fees							
February	\$1,052,797							

	Renewal Fees							
				Februar	y 1 - February 28			
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
February	\$0	\$18,000	\$640,000	\$0	-\$1,000	\$0	\$0	\$320,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
February	\$310,000	\$25,000	\$45,000	\$0	\$0	\$0	-\$91,000	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
February	\$0	-\$19,500	\$0	\$26,000	\$16,250	\$0	\$0	\$0
	Total Renewal Fees							
February	\$1,288,750							

	Total Licensing Revenue Collected
	February 1 - February 28
	Amount
February	\$2,724,827

	Expenses
	February 1 - February 28
	Amount
State Employee Wages	\$400,725.37
State Employee Benefits	\$276,652.55
Materials and Equipment	\$229,940.05
February Total	\$907,317.97

## 14. Social Equity Applications

	Social Equity Applications				
	February 1 - February 28				
	Received Eligible Ineligible				
February	27	21	3		

#### 15. Social Equity Education & Outreach

	Outreach Sessions
	February 1 - February 28
	Sessions Held
February	1

#### 16. Social Equity Application Assistance Provided

	Application Assistance Provided
	February 1 - February 28
	Number of Times
February	5

#### 17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of February 28, 2022		
Opted In	Opted Out	
118	1,389	

#### 18. Marihuana Retailers Approved for Home Delivery

Home Deliveries
As of February 28, 2022
Marihuana Retailers
238

#### 19. Total Number of Employees Under the MMFL and MRTMA

Number of Employees
As of February 28, 2022
20,779

## **Medical Marijuana Registry Program**

#### 1. Initial Applications

Initial Applications				
February 1 - February 28				
Received Issued Denied				
1,889 4,133 414				

#### 2. Renewal Applications

Renewal Applications			
February 1 - February 28			
Received Issued Denied			
769 1,814 123			

#### 3. Application Processing Time

Initial Applications (Calendar Days)						
February 1 - February 28						
Approvals			Denials			
Paper	Online	Combined Paper Online Combine			Combined	
2.29	0.013 0.89 2.58 0.28 2.20					

Renewal Applications (Calendar Days)						
February 1 - February 28						
Approvals			Denials			
Paper	Online	Combined	Paper	Online	Combined	
2.19	0.017	•				

#### 4. Number of Applications Filed for Registry Identification Cards

	A	Applications Filed for Registry Identification Cards					
		February 1 - February 28					
	Origin	riginal Applications Renewals		Grand Total			
	Paper	Online	Total	Paper	Online		
February	1,531	2,602	4,133	705	1,109	1,814	5,947

## 5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of February 28, 2022					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	510	65	Lake	239	40
Alger	599	95	Lapeer	3,295	479
Allegan	5,027	648	Leelanau	858	67
Alpena	649	74	Lenawee	2,857	387
Antrim	1,265	174	Livingston	3,390	354
Arenac	1,048	141	Luce	71	13
Baraga	125	16	Mackinac	181	26
Barry	2,139	248	Macomb	26,993	3,886
Bay	4,974	344	Manistee	353	53
Benzie	1,124	120	Marquette	245	64
Berrien	3,452	539	Mason	386	51
Branch	1,742	307	Mecosta	198	33
Calhoun	2,588	315	Menominee	345	79
Cass	1,406	254	Midland	2,307	252
Charlevoix	294	29	Missaukee	185	24
Cheboygan	626	66	Monroe	3,977	449
Chippewa	602	69	Montcalm	1,589	292
Clare	1,459	257	Montmorency	96	31
Clinton	2,809	341	Muskegon	2,709	331
Crawford	992	103	Newaygo	1,412	217
Delta	696	124	Oakland	34,026	3,722
Dickinson	460	108	Oceana	1,106	196
Eaton	2,956	422	Ogemaw	405	42
Emmet	131	22	Ontonagon	91	16
Genesee	9,194	1,194	Osceola	320	69
Gladwin	32	18	Oscoda	243	20
Gogebic	277	58	Otsego	79	21
Grand Traverse	1,315	105	Ottawa	3,059	304
Gratiot	244	44	Out of State	0	5
Hillsdale	1,084	197	Presque Isle	115	24
Houghton	202	29	Roscommon	539	52
Huron	479	36	Saginaw	3,501	378
Ingham	1,928	323	Saint Clair	3,892	504
Ionia	218	42	Saint Joseph	601	147
losco	171	19	Sanilac	756	102
Iron	150	31	Schoolcraft	38	14
Isabella	495	65	Shiawassee	2,365	309
Jackson	4,095	483	Tuscola	3,328	553
Kalamazoo	2,916	342	Van Buren	1,586	247
Kalkaska	337	51	Washtenaw	10,674	873
Kent	7,942	709	Wayne	43,463	3,594
Keweenaw	132	19	Wexford	1,159	197
			Total	231,916	27,163

#### 6. Registry Identification Cards Revoked

Registry Identification Cards Revoked		
Month Revoked		
February	0	

#### 7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of February 28, 2022				
Condition	Percent of Total			
Agitation of Alzheimer's Disease	0.00			
AIDS	0.02			
Amyotrophic Lateral Sclerosis	0.02			
Arthritis	20.36			
Autism	0.32			
Cachexia or Wasting Syndrome	0.29			
Cancer	3.57			
Cerebral Palsy	0.05			
Chronic Pain	63.64			
Colitis	0.37			
Crohn's Disease	0.92			
Glaucoma	1.36			
Hepatitis C	0.65			
HIV Positive	0.44			
Inflammatory Bowel Disease	1.17			
Muscle Spasms	8.19			
Nail Patella	0.03			
Obsessive Compulsive Disorder	1.26			
Parkinson's Disease	0.03			
Post-Traumatic Stress Disorder	7.48			
Rheumatoid Arthritis	1.17			
Seizures	1.56			
Severe and Chronic Pain	39.32			
Severe Nausea	5.64			
Spinal Cord Injury	0.50			
Tourette's Syndrome	0.05			
Ulcerative Colitis	0.39			

#### 8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of February 28, 2022		
Month Physicians		
February	305	

#### 9. <u>Applications not Processed within Established Time Requirements</u>

Applications not Timely Processed		
February 1 - February 28		
Initial Renewal		
1	0	

#### 10. Revenue and Expenses

	Revenue Collected
	February 1 - February 28
	Amount
February	\$194,765.79

	Expenses
	February 1 - February 28
	Amount
State Employee Wages	\$149,426.16
State Employee Benefits	\$104,965.53
Materials and Equipment	\$145,601.64
February Total	\$399,993.33